

Manufacture Boat Show Advertising











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2025 Boat Show Schedule







FEBRUARY 22-25, 2024





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- 2025 is Wilson Marine's 76th Anniversary!
 - We are looking forward to a great year
- We are planning a strong marketing and advertising presence throughout the year which will kick off with 4 Q1 boat shows!
- We have put together plans for manufactures and brands to partner within our campaigns to increase awareness and move product during this important part of the sales year.
- Partnering with Wilson Marine campaigns will increase visibility and interest in your brand!



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- All your ads will be EXCLUSIVE to your brand
- Your ads will run on the same platforms and target audience that we use every month!
 - Ad packages will include Google Search Ads, Display Ads and YouTube video ads
- We know how to target and get the ads to the right target audience!
- All ads are delivered only to prospect who fall into very specific targets
- You will have 24/7 access via an online dashboard to see your ad performance!



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Google Search



Appearing at the top of a prospective customers Google search is the easiest way to connect with this hot prospect! Google Ad words, now called Google Ads is how we can help you achieve this.

Google Display Network



The Google Display Network is a way for you to deliver programmatic advertising via re targeting (people who have been to your website in the past). These ads can also be delivered via target audience segments using known data about the prospects. Video Pre – Roll, In Stream



Reach potential customers where they're watching. Turn viewers into customers, on any budget. YouTube Ads uses Google data to match your message to the right people at the right moment.

2X Viewers say they're 2x more likely to buy something they saw on YouTube.

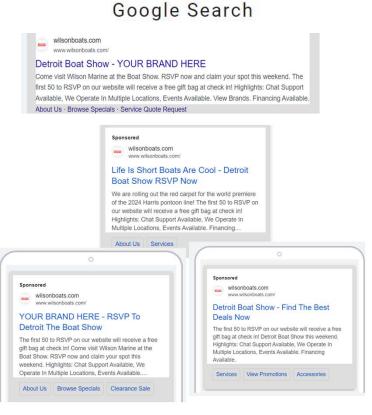
70% Over 70% of viewers say that YouTube makes them more aware of new brands.

4X Viewers are 4x more likely to use YouTube versus other platforms to find information about a brand, product, or service.



Manufacture Boat Show Advertising Sample Ads

Google Display Network







YouTube Video Pre – Roll, In Stream

CLICK LINKS TO VIEW

Harris & Mercury

Bennington & Yamaha

2023 Detroit Boat Show

2023 Novi Boat Show



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Base Target Audience Criteria

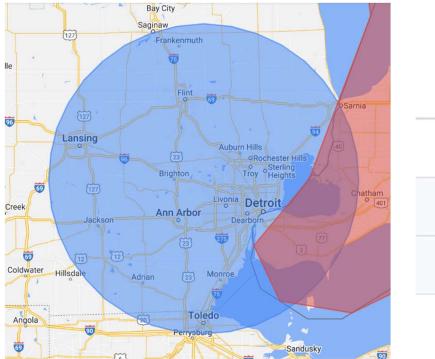
6 selected		-		
Boats	\otimes	Ad group: Boat Show Search > Generic		
Boats for Sale	\otimes	Gender	Age	Household income
Pontoon Boats and Accessories	\otimes	Female	18 - 24	Top 10%
In-market		✓ Male✓ Unknown ⑦	□ 25 - 34✓ 35 - 44	✓ 11 - 20%✓ 21 - 30%
Autos & Vehicles > Vehicles (Other)			45 - 54	31 - 40%
Boats & Watercraft	\otimes		55 - 64	41 - 50%
Custom			65+	Lower 50%
	-		Vnknown 🕐	Vnknown 🕐
Boat Shows	\otimes			

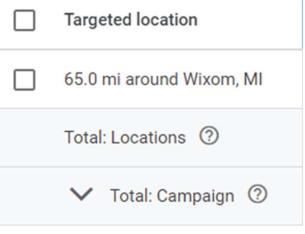


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Geographic Target Area



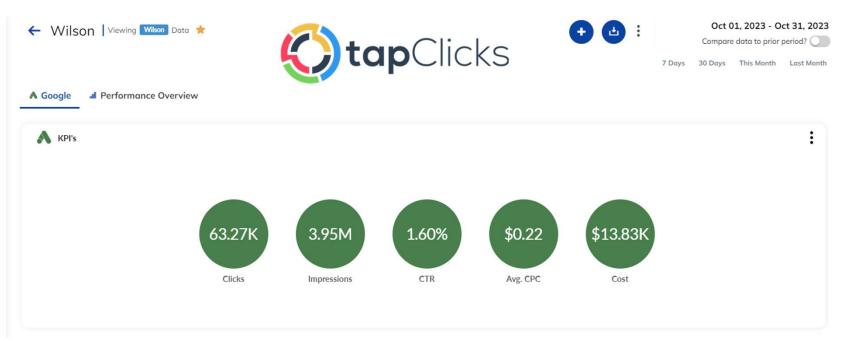




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- All your ad campaigns are shown in real time, 24/7 viewability to see that your ads are being delivered and getting results!
 - Below is a sample dashboard



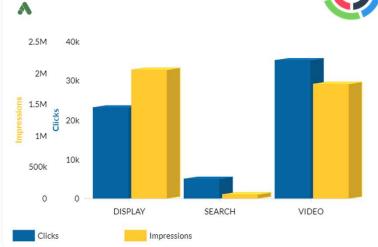


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 - Below is a sample dashboard





A Campaigns

Campaign Name	41	Clicks 1	Impressions 11	CTR ⊥†
Boat Show Retargeting		23,224	2,053,931	1.13%
Boat Show Search		2,464	31,699	7.77%
Generic Search		2,473	34,797	7.11%
Video Conversions - Boat Show Youtube		35,111	1,826,883	1.92%



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2025 Ad Support Options

PACKAGE A	IMPRESSIONS	CLICKS	PACKAGE B	IMPRESSIONS	СЦСК5	PACKAGE C	IMPRESSIONS	CLICKS
DISPLAY	520,446	7,778	DISPLAY	780,669	11,666	DISPLAY	1,301,115	19,400
YOUTUBE	144,478	1,842	YOUTUBE	216,717	2,763	YOUTUBE	361,197	4,600
SEARCH	5,223	583	SEARCH	20,894	2,332	SEARCH	26,099	2,916
\$5,000		\$10,000			\$15,000			
TOTALS	670,147	10,203	TOTALS	1,018,280	16,761	TOTALS	1,688,411	26,916
PACKAGE A	IMPRESSIONS	CLICKS	PACKAGE B	IMPRESSIONS	CLICKS	PACKAGE C	IMPRESSIONS	CLICKS

- Each package is per show and will run 7-10 days prior to the show start date through 2nd to last day of each show
- Impressions and website are approximate based on averages from other Wilson Marine ad campaigns